

Client Name

Follow Up / Outstanding Deals / BBX Events

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Sales Opportunities

<p>What do you have available to sell on BBX?</p> <hr/> <hr/>
<p>What is the price and how much can we sell each month?</p> <hr/>
<p>What other businesses, time shares or villas do you own?</p> <hr/>
<p>What personal items do you have to sell like a car?</p> <hr/>

SALES GOAL:

Purchase Opportunities

Use open ended questions that will hook the client to buying the product or service. What, how, who, when, where, why.

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2.) <hr/>	5.) <hr/>
3.) <hr/>	6.) <hr/>

New Clients

"By the way"

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Referrals / Ambassador Opportunity

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